# Prospector Opportunity Fund (POPFX)



Overall Morningstar Rating™ as of 03/31/20 out of 363 Mid-Cap Blend Funds based on risk adjusted returns.

### **Portfolio Managers**



John D. Gillespie 30+ years experience 20+ years with Prospector

Previous Experience: White Mountains Insurance, Director Ran T. Rowe Price Growth Stock Fund (PRGFX)



Kevin R. O'Brien, CFA 25+ years experience 15+ years with Prospector

Previous Experience: White Mountains Advisers, Mng. Director Co-manager. Neuberger Berman Genesis Fund (NBGNX)



Jason A. Kish, CPA, CFA 20+ years experience 20+ years with Prospector

Previous Experience: Coopers & Lybrand, Auditor

Ticker / Cusip POPFX / 743588204

Investment Objective Seeks capital appreciation.

### Fund Overview

Value focused, equity fund with significant exposure to companies in the small-to-mid capitalization range.

Inception Date September 28, 2007

Total Net Assets \$108.7 million

Number of Stocks / Bonds 75

### Expense Ratios\*

Net expense ratio: 1.26% Gross expense ratio: 1.44%

as of 9/19/19; Manager has contrac-\* as of 9/19/19; Manager has contrac-tually agreed to waive a portion of fees and/or pay Fund expenses (excluding interest, taxes & extraordinary expenses) to limit the Total Annual Fund Operating Expenses After Fee Waiver and Expense Reimbursement to 1.25% (Expense Cap) of the Fund's average daily net assets through 9/30/21. Net expense ratio is what the investor would pay.



### **Firm History**

Prospector Partners began in 1997 when John Gillespie reunited with his mentor, Jack Byrne, who became a founding investor of Prospector. Byrne was the legendary CEO of GEICO (acquired by Berkshire Hathaway), Fireman's Fund (acquired by AIG), and White Mountains Insurance Group. Warren Buffett referred to Jack Byrne as "the Babe Ruth of insurance."

John Gillespie began his career working directly for Byrne as a Senior Financial Analyst at GEICO. In addition to Byrne's investment with Prospector, he also hired Prospector to manage capital for White Mountains Insurance Group where Gillespie served as a Director from 1999 to 2015.

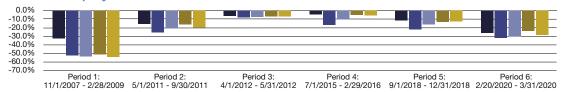
Prospector portfolio managers Kevin O'Brien and Jason Kish both played prominent roles in managing investments for White Mountains. O'Brien also served as a Managing Director for White Mountains Advisers.

### Much of the investment philosophy at Prospector is inspired by the value investing principles of Jack Byrne.

Performance <sup>+</sup> as of 03/3	1/20		QTD	YT	D	1 Year	3 Ye	ar	5 Year	10 Y		Since ception 9/28/07)
Prospector Opportunity Fund		-23	3.22%	-23.22	% -1	2.47%	0.3	1%	3.97%	8.1	4%	6.99%
Mstar peer group percentile rank			-		-	9		8	6		16	n/a
# of funds in category (Mid-Cap Blend)		-		-		402 3		63	288		216	n/a
Russell 2000 Index		-30	0.61%	-30.61	% -2	3.99%	-4.64	1%	-0.25%	6.9	0%	4.27%
Russell 3000 Value Index		-27	7.32%	-27.32	% -1	8.02%	-2.6	7%	1.62%	7.4	-7%	3.69%
S&P 500 Index		-19	.60%	-19.603	~ -	6.98%	5.10	)%	6.73%	10.5	3%	6.51%
Russell Midcap Index		-27	7.07%	-27.075	% -1	.8.31%	-0.8	1%	1.85%	8.7	7%	5.66%
Morningstar Category		-28	8.28%	-28.28	% -2	0.69%	-3.7	1% ·	-0.58%	6.6	0%	3.75%
Calendar Year Returns	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Prospector Opportunity Fund	25.73%	-4.38%	10.33%	21.02%	1.33%	7.36%	27.25%	14.63%	-0.21%	16.94%	26.10%	-19.14%
Mstar peer group percentile rank	63	7	81	26	5	72	93	65	17	88	86	2
# of funds in category††	404	464	405	399	471	460	399	412	424	433	416	-
S&P 500 Index	31.49%	-4.38%	21.83%	11.96%	1.38%	13.69%	32.39%	16.00%	2.11%	15.06%	26.46%	-37.00%
Russell Midcap Index	30.54%	-9.06%	18.52%	13.80%	-2.44%	13.22%	34.76%	17.28%	-1.55%	25.48%	40.48%	-41.46%
Russell 3000 Value Index	26.26%	-8.58%	13.19%	18.40%	-4.13%	12.70%	32.69%	17.55%	-0.10%	16.23%	19.76%	-36.27%
Russell 2000 Index	25.52%	-11.01%	14.65%	21.31%	-4.41%	4.89%	38.82%	16.35%	-4.18%	26.85%	27.17%	-33.79%
Morningstar Category++	26.21%	-11.15%	13.22%	18.06%	-5.41%	9.31%	34.10%	16.15%	-3.81%	22.52%	26.46%	-39.30%

+ Periods greater than 1 year are annualized ++ 2017, 2016, 2015, 2014 & 2009 category: Mid-Cap Value; 2018, 2013, 2012, 2011, & 2010 category: Mid-Cap Blend Performance data quoted represents past performance and does not guarantee future results. Investment returns and principal value will fluctuate, and when sold, may be worth more or less than their original cost. The Fund imposes a 2.00% redemption fee on redemption of shares held 60 days or less. Performance data does not reflect the redemption fee. If reflected, total return would be reduced. Performance current to the most recent month-end may be lower or higher than the performance quoted and can be obtained by calling 877-734-7862.

### Periods of Equity Market Drawdowns



📕 Prospector Opportunity Fund (POPFX) 📕 Russell 2000 Index 📕 Russell Midcap Index 📕 S&P 500 Index 📒 Russell 3000 Value Index

\*Prospector Partners is not affiliated with Warren Buffett or Berkshire Hathaway.

\*Prospector Partners is not affiliated with Warren Buffett or Berkshire Hathaway. The Morningstar percentile ranking is based on the fund's total return percentile rank relative to all managed products that have the same category for the same time period. The highest (or most favorable) percentile rank is 1%, and the lowest (or least favorable) percentile rank is 100%. Morningstar total return includes both income and capital gains or losses and is not adjusted for sales charges. The Morningstar Rating™ for funds, or "star rating", is calculated for managed products (including mutual funds, variable annuity and variable life subaccounts, exchange-traded funds, closed-end funds, and separate accounts) with at least a three-year history. Exchange-traded funds and open-ended mutual funds are considered a single population for comparative purposes. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of products in each product category receive 5 stars, the next 22.5% receive 4 stars, the next 25% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star. The Overall Morningstar Rating™ for a managed product is derived from a weighted average of the performance figures associated with its three-, five-, and 10-year (if applicable) Morningstar Rating for 60-119 months of total returns, and 50% 10-year rating/30% five-year rating/20% three-year rating for 120 or more months of total returns. While the 10-year overall star rating formula seems to give the most weight to the 10-year period. The most recent three-year period actually has the greatest impact because it is included in all of Mid-Cap Blend funds over the following time periods: 363, 288, and 216 funds in the last three-, five- and ten-year periods respectively. respectively.

©2020 Morningstar, Inc. All Rights Reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete, or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. **Past** performance is no guarantee of future results.

## Value investing from a credit perspective.

### **Investment Process Hallmarks Downside Risk Mitigation**

- Always consider what can go wrong when seeking risk adjusted returns
- Prefer strong underlying franchise and asset value, companies with less financial leverage

### **Balance Sheet Analysis**

- Balance sheets become harder to manipulate, receive less mgmt. focus
- Reliable place to uncover financial improvement or decay

### Free Cash Flow Yield

- Indicates better business models and reflects owner-oriented behavior
- Decreases reliance on capital markets

### Private Market Value

- Asset prices set by 3<sup>rd</sup> party private market transactions
- Acknowledges difference between GAAP accounting and intrinsic value

### In-House Research

- Avoids group think and the Wall Street middle man; detailed meetings with company management support original insights
- Sector-focused analysts perform proprietary analysis

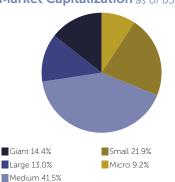
### Top Holdings as of 03/31/20

Brown & Brown	4.3%
RenaissanceRe Holdings	3.8%
Globe Life	3.0%
Nestle	2.4%
Mercury General	2.3%
Home Depot	2.2%
Maxim Integrated Products	2.1%
Newmont Goldcorp	2.0%
Leidos Holdings	2.0%
Colgate-Palmolive	2.0%

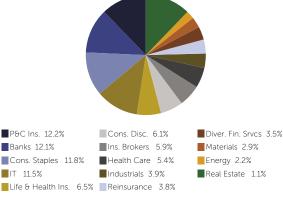


Learn more at www.prospectorfunds.com

### Market Capitalization as of 03/31/20







\*Excludes Cash & Equivalents 11.1%

**Portfolio Characteristics\*** POPFX R2K Number of Stocks 75 1,979 Market Cap (\$bn; r Price/Earnings Rat Price/Book Ratio Price/Sales Ratio Price/Cash Flow R Return on Equity Debt-to Total-Cap Active Share

*Portfolio data as of 03/31/20
Source: Factset

median)	4,296	480	Cumulative Exc
tio	13.9X	13.3X	Alpha
	1.5X	1.4X	Sharpe Ratio
	1.6X	0.8X	Up Period %
latio	10.0X	6.2X	Down Period %
	16.0	3.5	Correlation
oital	33.1	34.4	Std Dev
	99.0		Beta
03/31/20			Up Capture Rati
			Down Capture I

Portfolio Statistics**	POPFX	R2K
Cumulative Return (%)	132.92	68.70
Cumulative Excess Return (%)	64.22	0.00
Alpha	3.5	0.0
Sharpe Ratio	0.5	0.3
Up Period %	62.0	62.0
Down Period %	38.0	38.0
Correlation	0.9	1.0
Std Dev	13.6	20.6
Beta	0.6	1.0
Up Capture Ratio	69.0	100.0
Down Capture Ratio	55.3	100.0
Max Drawdown (%)	-32.7	-52.0

\*\* Source: Morningstar, Inc Time Period: 10/1/07-03/31/20 Data: Total, Monthly Returns

Mutual Fund investing involves risk. Principal loss is possible. Prospector Funds invest in small and medium capitalization companies that tend to have limited liquidity and greater price volatility than large capitalization companies. Growth stocks typically are more volatile than value stocks; however, value stocks have a lower expected growth rate in earnings and sales. The funds may invest in foreign securities which involve greater volatility and political, economic and currency risks and differences in accounting methods. Investments in debt securities typically derease in value when interest rates rise. This risk is usually greater for longer-term debt securities. The funds use of derivative instruments involves the risk that such instruments may not work as intended due to unanticipated developments in market conditions or other causes.

*causes.* The Russell Midcap Index, an unmanaged index, measures the performance of the 800 smallest companies in the Russell 1000 Index, as ranked by market capitalization. Russell 3000 Value Index includes stocks from the Russell 300 Index, with lower price-to-book ratios and lower expected growth rates. One can not invest in an index. Frank Russell Company "Russell" is the source and owner of the trademarks, service marks and copyrights related to the Russell Indexes. Russell (® is a trademark of Frank Russell Company. Neither Russell nor its licensors accept any liability for any errors or omissions in the Russell Indexes or underlying data and no party may rely on any Russell Indexes and/or underlying data contained in this communication. No further distribution of Russell Data is permitted without Russell's expressed written consent. Russell index of 500 stocks, which is widely recognized as representative of the equity market in general. The Morningstar category Mid-Cap Blend consists of portfolios that typically invest in US. stocks of various sizes and styles where neither growth nor value characteristics predominate. Fund holdings and sector allocations are subject to change at any time and are not recommendations to buy or sell any security. Fund holdings exclude short term holdings. References to other funds should not be interpreted as an offer of these securities. not be interpreted as an offer of these securities.

not be interpreted as an offer of these securities. Active Share is a measure of the percentage of stock holdings in a manager's portfolio that differs from the benchmark index. Alpha is the measure of the difference between a portfolio's actual returns and its expected performance, given its level of risk as measured by beta. Annual Turnover Ratio indicates the percentage of the mutual fund's portfolio holdings that are bought and sold in a given year. Beta is a measure of a fund's sensitivity to market movements; beta of the market is 100 by definition. Correlation is a statistical measure that indicates the extent to which two or more variables fluctuate together. Down Capture Ratio is the statistical measure of an investment manager's overall performance in down-markets. Free Cash Flow Yield is an overall return evaluation ratio on a stock that standardizes the free cash flow per share that a company expects to earn against its market price per share. Maximum drawdown is the maximum loss from a peak to a trough of a portfolio, before a new peak is attained. Price/book ratio compares a firm's market to book value by dividing price per share by book value per share. Price/cash flow ratio is a stock valuation indicator that measures the value of a stock's price to its cash flow per share calculated by using standard deviation and excess return to determine reward per unit of risk. Standard Deviation is a statistical measurement of dispersion about an average, which depicts how widely returns varied over a certain period of time. Up Capture Ratio is the statistical measure of an investment manager's overall performance in up-markets. The Fund's investment objectives. risks. fees and expenses must be considered carefully before invest-

The Fund's investment objectives, risks, fees and expenses must be considered carefully before invest-ing.The prospectus contains this and other important information and may be obtained by calling 877-734-7862. Read it carefully before investing.

The Prospector Funds are distributed by Quasar Distributors, LLC.